



Express Stairlifts
SOUTHWEST



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ABOUT US

Express Stairlifts Southwest are one of the most trusted stairlift providers across Cornwall, Devon and the South West. We are a family-run business offering new and innovative solutions for stairlift provision.

We pride ourselves on our approach and we will always find a solution for each individual case which suits both needs and budget. All surveys and home visits are free of charge and without obligation and we make these three simple promises to all of our clients:

- We always put your safety first and ensure that you are in complete control.
- We will only fit the stairlift model that best suits your needs.
- On any non-bespoke product, we will take no deposit or any payment until your stairlift has been installed, demonstrated and you are completely satisfied.

All of the products in this brochure are installed and available to try out in our purpose built showroom, so why not call our freephone number to see how we can help you to remain safely in your own home.



STRAIGHT STAIRLIFTS

Solutions for all situations and staircases

Here at Express, our Handicare straight stairlifts can help you to keep living in your own home.

All of our stairlifts are quiet, safe and easy-to-use. No matter what your staircase looks like, our compact and customised stairlifts can be installed anywhere. Even on the narrowest of staircases, there is enough walking space available after the stairlift is installed.

High quality in all aspects makes a Handicare stairlift a true asset to your independence. It enables you to keep living in your own home, free from the risks associated with the stairs. A stairlift provides freedom of movement and peace of mind. Many of our satisfied customers have learnt to rely on the freedom that their Handicare straight stairlift has given them.

CUSTOMISED

Each stairlift rail is designed and manufactured specifically to fit your staircase, ensuring a tight fit to maximize space for other stair users.

EASY-TO-USE

Ergonomic and intuitive to use, the joystick smoothly operates the stairlift.

COMFORT

All of our stairlifts are fitted with a comfortable seat, armrests and a safety belt.



ADVANTAGES
OF **STRAIGHT**
STAIRLIFTS

**AUTOMATIC
FOLDING
FOOT REST**

For more comfort and safety, the automatic folding footrest option can be installed. This enables you to fold and unfold the footrest without having to bend down.



SWIVEL SEAT

The seat can be swiveled towards the landing to get out of the stairlift easily and safely. This can be done manually or automatically.

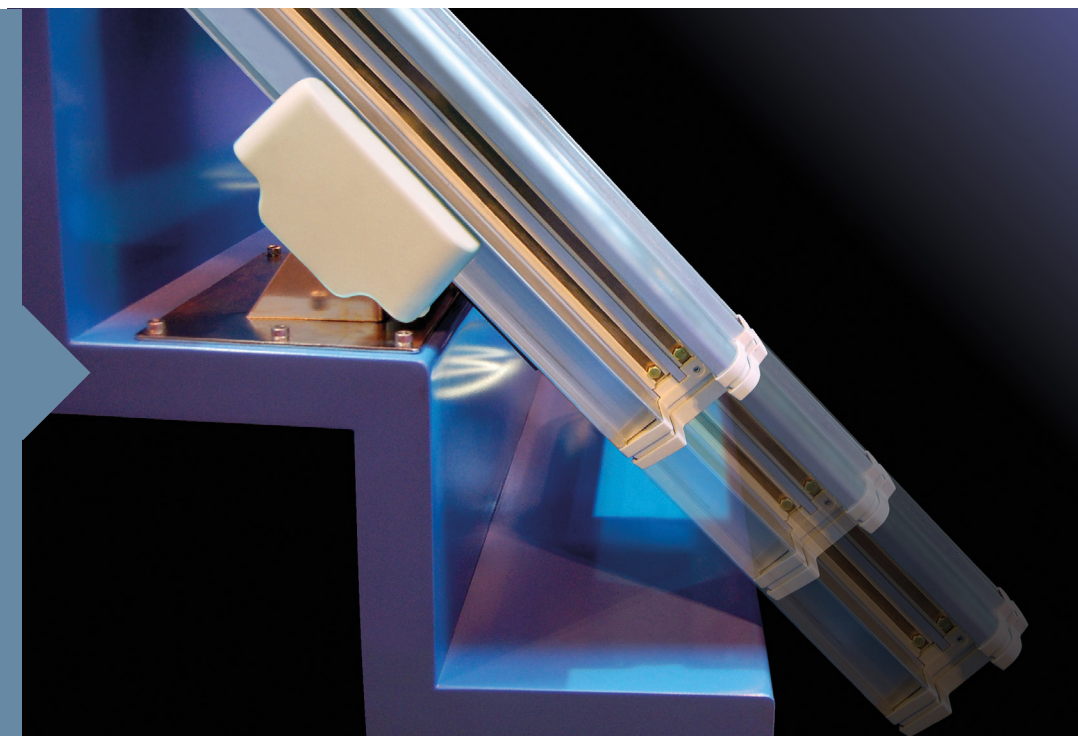


**SAFETY
SENSORS**

The stairlift is fitted with multiple safety sensors which will stop the stairlift should it ever meet an obstruction.

SLIDETRACK

Handicare offers the SlideTrack. This allows the rail to move simultaneously with the seat leaving clear access to a door or walkway at both the top and bottom of the stairs - park the carriage half way up the stairs and you can address top and bottom rail intrusion with this unique Handicare product.



HINGED RAIL

To make sure the rail does not obstruct the hallway or even a doorway at the base of the stairs, we offer a powered folding hinged rail on the 1000 series and manual hinged rail for the 950 series of lifts.

AVAILABLE
FOR RENTAL &
GUARANTEED
BUY-BACK

See pages
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HANDICARE 950+ AND 950

For users who want powered options, the 950+ is the ideal solution. Combining the 950's continuous charge rail and our Smart seat, the 950+ lets you choose from six available seat upholstery colours. The 950+ offers the choice between manual and powered options for the seat swivel and footrest.

If you do not need the powered options, the 950 is the simplest and most affordable solution. The footrest and swivel chair are manually operated. The 950, like all the stairlifts in our portfolio, is equipped with a seatbelt.

The features of the 950 series

The rails of our 950 stairlifts are equipped with the **continuous charging function**. This means you can park the stairlift anywhere when you're not using it, without the fear that your batteries will run out.

The 950 series is compatible with our SlideTrack and is also available with a manual hinged rail. Thus the possible problems of the rail forming an obstacle (because of a door for example), are solved.

HANDICARE 1100

The latest addition to Handicare's straight stairlift portfolio is the 1100. This stairlift model is particularly interesting because of the slimness and smoothness of its rail.

The Handicare 1100 is ultra slim and compact and can be placed close to the wall, leaving a lot of free space on the staircase for other stair users to safely climb the stairs.

The seat swivelling function comes as standard which ensures you can get in and out of the stairlift seat safely.



The 1100 has the slimmest straight stairlift rail on the market, ensuring a non-intrusive stairlift. Thanks to its four drive rollers and its friction rail system instead of a traditional toothrack, the Handicare 1100 is quiet, smooth and easy to maintain.

Finally, its standard continuous charging function ensures that the batteries are always charged, regardless of where you park the stairlift.

HANDICARE 1000

With its anodized aluminium rail the Handicare 1000 offers a stylish and unexposed solution with a hidden gear rack. Six colours of upholstery are available for this model that can be equipped with automatic swivelling and an automatic folding footrest.

This slim, aluminium rail has two parking points capable of charging the batteries at the top and bottom of the stairs. The rail can be fitted with a folding hinge to make sure it does not obstruct the bottom of the stairs.

HANDICARE 1000 XL/XXL

With a capacity of 160 kg/25 stone and 200 kg/31.5 stone respectively, the Handicare 1000 XL and XXL are our most powerful models.

FREECURVE STAIRLIFTS

Without doubt our most elegant and adaptable design

The Handicare Freecurve has a single curved rail system. It is designed and created with Handicare's unique Photo-Survey system which cleverly designs the rail to fit perfectly into your home. There are also additional optional features including the unique Turn & Go solution, which offers a choice of two seat positions for particularly narrow curved staircases, two-way seat swivel, the usual powered seat and footplate options, illuminated footplate and Handicare's innovative Active Seat - a unique and patented option which provides assistance for those users who need additional support when getting on and off the stairlift.

During your photo survey, your Express Stairlifts surveyor can even superimpose this sleek and stylish stairlift onto an image of your own staircase, allowing you to visualise how your Freecurve stairlift would appear in your own home. During the survey you can also choose from the various upholstery and seat options to help to customise and design the lift to perfectly suit your home.





ADVANTAGES
OF **FREECURVE**
STAIRLIFTS



**COMPACT RAIL
ENDINGS**

To avoid an obstruction at the bottom of the stairs (e.g. where there is a doorway), an automatic hinged rail or a dropnose rail start is available.



SEAT SWIVEL

Swivel your stairlift seat toward the landing for a much easier and safer exit. This can be done manually or automatically.

The optional Turn & Go enables Handicare to service even the narrowest stairs.



SAFETY SENSORS

The stairlift is fitted with multiple safety sensors which will stop the stairlift should it ever meet an obstruction.



ACTIVE SEAT

This product, which is exclusive to Handicare, gently supports your movement whilst transferring in or out of your Freecurve stairlift.

SPACE

Once installed, there will still be enough free space on the stairs to walk up and down safely.



TWIN RAIL STAIRLIFTS

With its many features, the Handicare 2000 stairlift will be a valuable addition to your home.

The Handicare 2000 stairlift suits most staircases with bends or corners and offers you all the basic functions that you would expect with the tightest 180 degree rail bend on the market - plus the option to upgrade to a powered seat swivel and/or folding footplate. With a choice of six upholstery colours and two track colours the Handicare 2000 compliments most colour schemes.

Like all Handicare stairlifts the 2000 Series has a battery backup which means it will continue to work in the event of a power cut so you do not need to worry about being stranded up or downstairs. The compact unit folds up leaving the stairway free for other users and the bespoke track is designed to fit your individual staircase and maximise clear space on the stairway. The Handicare 2000 also comes with two remote controls, which means once folded, you can easily send it to the upstairs charge point freeing up space in your hallway.



CUSTOMISING YOUR STAIRLIFT

Of course it's important that your stairlift fits into the rest of your home decor. That's why we offer you the chance to choose from four seat styles, with different types of upholstery.

STRAIGHT STAIRLIFTS

Style Seat
(Handicare 1100)



Vanilla Beige

Simplicity Seat
(Handicare 950)



Sand

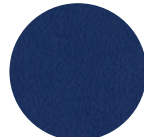
Smart Seat
(Handicare 1000/950)



Ruby



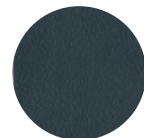
Cacao



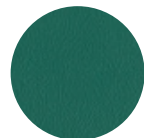
Sapphire



Sand



Slate



Jade

Smart Perch Seat
(Handicare 1000/950)



FREECURVE STAIRLIFTS



Bordeaux Red



Beige



Cocoa Brown



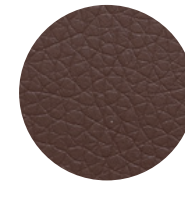
Alliance Seat



Bordeaux Red



Beige



Cocoa Brown



Elegance Seat



Bordeaux Red



Beige



Slate



Classic Seat

TWIN RAIL STAIRLIFTS



Smart Seat



Style Seat



Simplicity Seat



Sand



Smart Perch Seat



GUARANTEED BUY BACK

Here at Express Stairlifts we are proud to offer a guaranteed buy back on certain models. As we rent straight and curved stairlifts, for a small up front fee we will buy your stairlift back as rental stock. Where most dealerships will either say that they don't buy back or at best, will remove your recently purchased lift free of charge, here at Express we will buy your stairlift back by treating your purchase as a rental - **so here's how it works:**

Lets say that you buy a new Handicare 950 straight stairlift and choose the buy-back option at point of sale and pay your buy-back surcharge. Six months later you decide to move into a bungalow and no longer need your lift. At this point and at your request we will treat your purchase as a rental, calculate how much money you would have paid for the same lift on rental terms, subtract this from the original purchase price (less the pre-paid surcharge) and give you the balance as a refund. We will then professionally remove the lift from your home by appointment and leave the stairway clear. A simple, but practical solution to stairlift purchase if you are not entirely sure what the future may hold.

Yet another innovative way to ensure that you get the product that suits your needs and budget and above all else, to make your stairlift purchase fair and risk-free. Guaranteed buy-back is available on the following stairlift models:

MODEL	SURCHARGE NEW	SURCHARGE RECONDITIONED
950	£200	£100
950+	£300	£150
Modular Curved Rail	N/A	£300

* A retrospective surcharge can be applied after purchase but will be increased by 50%



STAIRLIFT RENTAL

If your circumstances are not entirely straightforward, rental can often be the best solution.

If you only need a lift for a short period of time or you like the thought of fully inclusive maintenance, we can supply a rental lift with low monthly costs and no fixed or minimum term. Perhaps you are recovering from illness, or even surgery and you just don't know what the future holds. When this is the case, a flexible, non-committal rental package can often tick all the boxes. You can even "rent to buy" with our rental packages by agreeing that you will take full ownership of the lift if a certain rental term is achieved - 24 months for straight lifts and 30 months for our modular curved product.

With installation for straight lifts costing as little as £399.00 including the cost of removal, stairlift rental couldn't be simpler. When you no longer require your stairlift, simply cancel your monthly standing order payment and call our team of engineers to arrange removal. Again, innovative stairlift provision from Express Stairlifts.

STRAIGHT 950

We utilise the Handicare 950 and 950+ for our straight stairlift rental packages. With continuous charging and powered footplate and seat swivel options available on some lifts, we offer rapidly installed, cost-effective rental packages from under £40.00 per calendar month. Standard features include:

- All-sides rail system for left or right handed staircases
- Fast installation, often within 48 hours or even next day
- Arm-mounted control for ease of use
- Perimeter safety edges stop the lift when meeting obstructions
- Twin remote controls to call or send the lift
- Neutral, wipe-clean, sand coloured upholstery
- Rent to buy option available with no further payment after 24 months
- Installation fee for standard models at just £399.00
- Reconditioned purchase also available with a 12 month warranty from £995.00

CURVED MODULAR RAIL

With our extensive selection of rail and carriage stock, this product is the perfect solution if your future circumstances are unclear or you need a curved stairlift installed very quickly - and all for under £60.00 per calendar month. Standard features include:

- Modular rail system to fit the vast majority of staircases
- Fast installation, often within 48 hours or even next day
- Dual arm-mounted controls for ease of use
- Perimeter safety edges stop the lift when meeting obstructions
- Twin remote controls to call or send the lift
- Neutral, wipe-clean, sand coloured upholstery
- Rent to buy option available with no further payment after 30 months
- Installation fee for standard models at just £1399.00
- Reconditioned purchase also available with a 12 month warranty from £2495.00

INSTALLING YOUR STAIRLIFT

When you choose Express Stairlifts, you can be confident that we are managing the entire process from design and development through to production. This allows us to provide you with the very best tailor-made stairlift for installation by an Express Stairlifts engineer.



1

Make an appointment that suits your diary. Our skilled engineer can have your stairlift installed in as little as a few hours.

2

The stairlift rail is installed first, which will be affixed to the stairs, not your wall. After the rail, the engineer will install the unit then the seat, meaning your stairlift is almost ready to use.

3

Once the stairlift is installed, the engineer will take the time to explain how to use your stairlift. Only when you are 100% comfortable and satisfied will he continue on his way.

USING YOUR STAIRLIFT



2

Fasten your seat belt, and when you're comfortable and secure, use the toggle to operate the stairlift.

1

Fold down the armrest, the seat and the footrest and sit down on the stairlift. The optional powered footrest enables you to unfold the footrest automatically.



3

When you arrive upstairs, you can use the swivel handles or automatic swivel function to swivel the seat towards the top landing for easier transfer off the stairlift.



4

As a last step, just unbuckle your seatbelt and step onto the landing.



FAQS

We strive for 100% customer satisfaction



Here we have listed some of our customers' most frequently asked questions. Should you require further information or guidance, please contact us for a free, no-obligation consultation.

CAN A STAIRLIFT BE INSTALLED ON MY STAIRCASE?

Express Stairlifts Southwest offers a wide selection of stairlifts for straight and curved stairs. With a variety of lift models we are able to provide a suitable solution for each setting regardless of whether the stairs are narrow, steep, curved or long. Handicare always has a fitting solution for your staircase.

DOES IT TAKE MAJOR RENOVATION TO INSTALL A STAIRLIFT IN MY HOME?

No! A Handicare stairlift can be installed in as little as a few hours. Because it is fixed to the staircase, you don't have to worry about any drilling or renovation of your walls.

WHAT HAPPENS TO MY STAIRLIFT DURING A POWER CUT?

A power failure is no reason to worry. Your Handicare stairlift will use its batteries to remain operational and can still be used for at least 10 rides up and down the stairs.

WILL THE STAIRLIFT MATCH MY DECOR?

We will do our best to find the perfect match between the stairlift and your décor. Handicare offers you the choice between a number of seat and upholstery colours that have been selected to co-ordinate with most interior colours.





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